



ARMADILLO GEAR

an FTVE GROUP company

BRAND NEW ROLE WITHIN THE COMPANY

ON SITE MANAGER (OSM)

Deliver. Solve. **Represent.**

 **CHESHIRE BASED**

You're the face of Armadillo Gear on every site.
Professional. Reliable. Solutions focused.
Trusted by the best in Film, TV & Events.

CAPTAIN SEATS
for extra comfort
on every journey!

- ✓ Brand new top spec Iveco Daily dropside with tail lift
- ✓ **Captain seats** for comfort on every journey!
- ✓ Work use only but personally issued (for work use only)



**£30,000 to £40,000
PER ANNUM**
depending on experience

Overtime on top of the salary for
any (rare) weekend working.



BRAND NEW TOP OF THE RANGE
VEHICLE WITH FULL CLIMATE,
NAVIGATION & DRIVER
COMFORT PACKAGE



VERY HIGH PROFILE ROLE
WITHIN THE BUSINESS



BE PART OF
A WINNING TEAM



WORK ON MAJOR
FILM, TV & EVENT
PRODUCTIONS

ABOUT ARMADILLO GEAR

Armadillo Gear is one of the UK's leading suppliers of dry hire equipment to the Film, TV and Events industry. We pride ourselves on exceptional equipment, exceptional service and exceptional people.

Our On Site Managers are at the heart of our business – representing Armadillo Gear on every site and ensuring our customers receive the highest level of service and professionalism.

THE ROLE

As an On Site Manager (OSM), you will be responsible for delivering, collecting and installing equipment for productions, events and venues.

Around 90% of our work is dry hire deliveries and collections. The remaining work includes onsite installs, derigs & customer site visits.

You are the face of Armadillo Gear. Every delivery is an opportunity to demonstrate why we are the best in the business.



“ We don't simply deliver equipment.
We deliver confidence.

That's the Armadillo standard.

KEY RESPONSIBILITIES

- ✓ Deliver and collect equipment safely and professionally.
- ✓ Install and derig equipment when required.
- ✓ Load, secure and transport equipment safely and efficiently.
- ✓ Ensure all equipment is clean, tested and presented to the highest standard.
- ✓ Complete delivery paperwork and digital records accurately.
- ✓ Carry out equipment inspections before dispatch and on return.
- ✓ Resolve customer issues positively and professionally.
- ✓ Maintain excellent relationships with customers on site.
- ✓ Identify sales opportunities on site and report to the Sales Team for upselling.
- ✓ Take high-quality photos and videos on site and share in the company WhatsApp group for marketing.
- ✓ Work safely and comply with all Health & Safety procedures.
- ✓ Work with the warehouse teams to quickly load and unload vehicles.
- ✓ During quieter periods, support the warehouse team with equipment preparation, maintenance and stock organisation.
- ✓ Be flexible in supporting other businesses within the FTVE Group, including assisting our Fuel Team when operationally required.



YOUR VEHICLE

You will be provided with your own **brand new Iveco Daily dropside with tail lift.**

This is a top of the range vehicle equipped with a full climate, navigation and driver comfort package, including captain seats.

- ✓ Keep it looking shiny and new at all times
- ✓ Carry out routine vehicle checks
- ✓ Report any defects immediately
- ✓ Keep tools, PPE and equipment organised
- ✓ Present a professional image at all times

**Your vehicle is for work use only
but personally issued.
(For work use only)**

THE PERSON WE'RE LOOKING FOR

- ✓ Super positive attitude and strong work ethic.
- ✓ A natural problem solver – solutions focused every day.
- ✓ Takes ownership and gets the job done.
- ✓ Excellent customer service and communication.
- ✓ Calm under pressure and adaptable.
- ✓ Physically fit and happy working in all conditions.
- ✓ Happy to work in all weather types.
- ✓ Confident and ready to take control on site to ensure a rapid job completion.
- ✓ Confident working independently and as part of a team.
- ✓ Punctual, reliable and highly professional.
- ✓ Full UK driving licence.
- ✓ 3.5T trailer experience essential.

BUSINESS DEVELOPMENT



- Identify opportunities to supply additional equipment or services.
- Build relationships and understand customer needs.
- Report sales opportunities and project information to the Sales Team promptly to support upselling.
- Ask questions, be curious and help us grow the business together.

MARKETING & BRAND REPRESENTATION



- Take high quality photos and short videos of our equipment on site.
- Share content in the company WhatsApp group to support our marketing.
- Capture great installations, behind-the-scenes moments and unique locations.
- Always maintain confidentiality and obtain permission where required.
- **Maintain an active LinkedIn profile with very regular posts about our work and your role, helping to promote Armadillo Gear and showcase our expertise.**

Great content showcases our work and helps the Armadillo brand grow.

WHAT SUCCESS LOOKS LIKE

- ✓ Arrives on time, prepared and ready.
- ✓ Delivers every job professionally.
- ✓ Solves problems before they become issues.
- ✓ Takes ownership of **every job.**
- ✓ Looks after your vehicle and equipment as if it were your own.
- ✓ Identifies sales opportunities and feeds high quality leads to the Sales Team.
- ✓ Captures great content that showcases our work.
- ✓ Acts as the eyes and ears of the business on every site.
- ✓ Supports colleagues and the wider team.
- ✓ Leaves every customer wanting to work with Armadillo Gear again.

WHAT WE OFFER

- £30,000 to £40,000 per annum depending on experience
- Overtime on top of the salary for any (rare) weekend working
- Top-of-the-range company vehicle with full climate control, satellite navigation and captain seats
- Premium driver comfort package
- Premium branded workwear
- Very high profile role within the business
- Work on major Film, TV & Event productions
- Supportive team and fantastic culture



TO APPLY

Please use the online link provided.



hello@armadillogear.co.uk